

METI LNG Sellers & Buyers Forum

September 2012
Tokyo, Japan



Khalid Bin Khalifa Al Thani
Chief Executive Officer



The World's Premier LNG Company

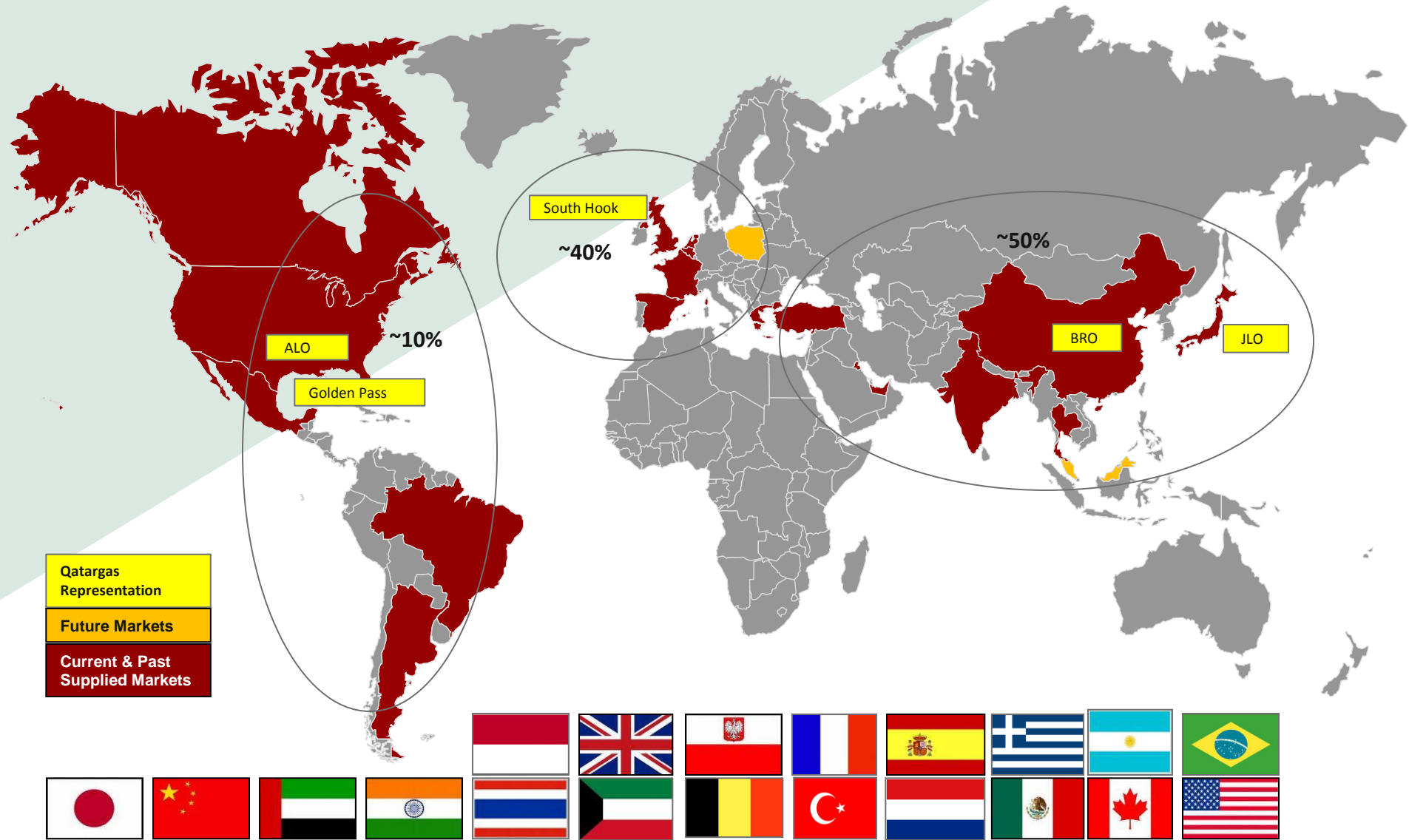
A Lasting Partnership

Japan is the world's largest consumer of LNG.

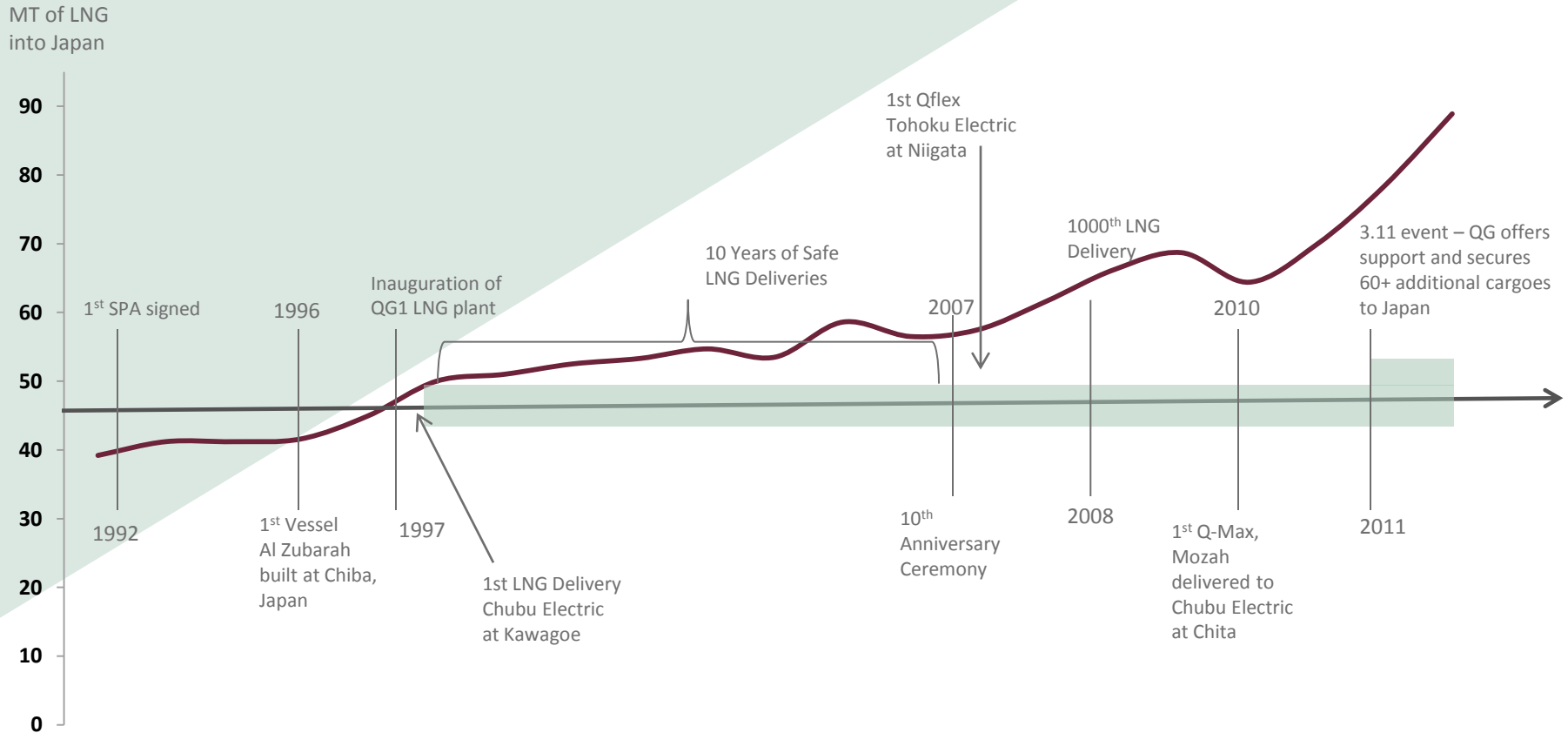
Qatar is the world's largest supplier of LNG.



Qatargas Delivers LNG to the World



A Relationship of Historic Milestones



Highlights include: annual visits by our Energy Minister, a visit by the Qatari Emir, and a visit by the Prime Minister of Japan. The relationship is also supported by strategic investments from Japanese firms into Qatar LNG supply projects.

A Partnership based on Mutual Commitments

Qatar LNG supply to Japanese energy firms and their respective terminals.

CHUBU Electric Power

- Chita
- Yokkaichi
- Kawagoe

THE KANSAI ELECTRIC POWER CO., INC.

- Sakai
- Himeji

TOKYO GAS

- Chita

エネルギー・フロンティア TOKYO GAS

- Ohgishima
- Sodegaura
- Negishi

東北電力

- Niigata

TEPCO

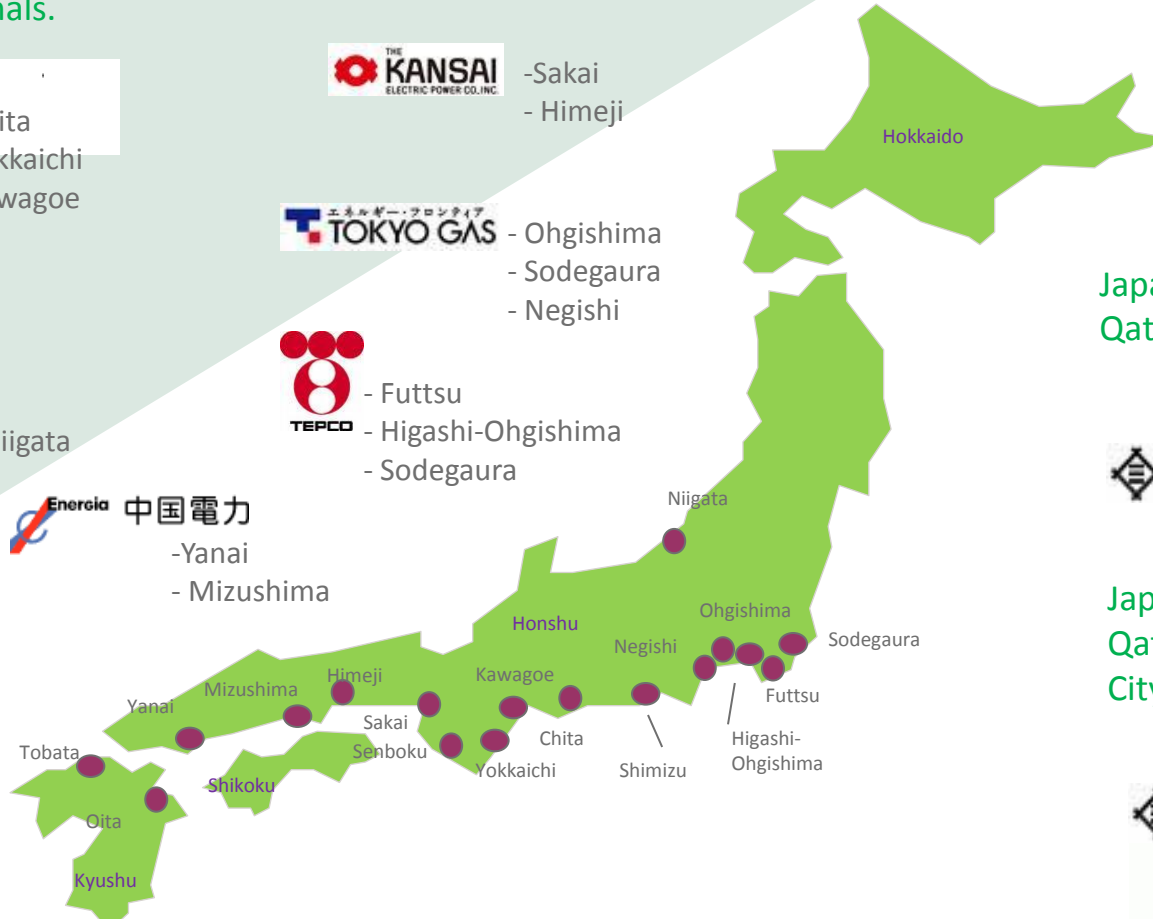
- Futtsu
- Higashi-Ohgishima
- Sodegaura

Energia 中国電力

- Yanai
- Mizushima

OSAKA GAS

- Himeji
- Senboku



Spot Buyers:
 Kyushu Electric Power
 Shizuoka Gas Company

Japanese firms invested in Qatar energy projects.

Marubeni CORPORATION

MITSUI & CO., LTD.

Japanese firms invested in Qatar's Ras Laffan Industrial City project.

Marubeni CORPORATION

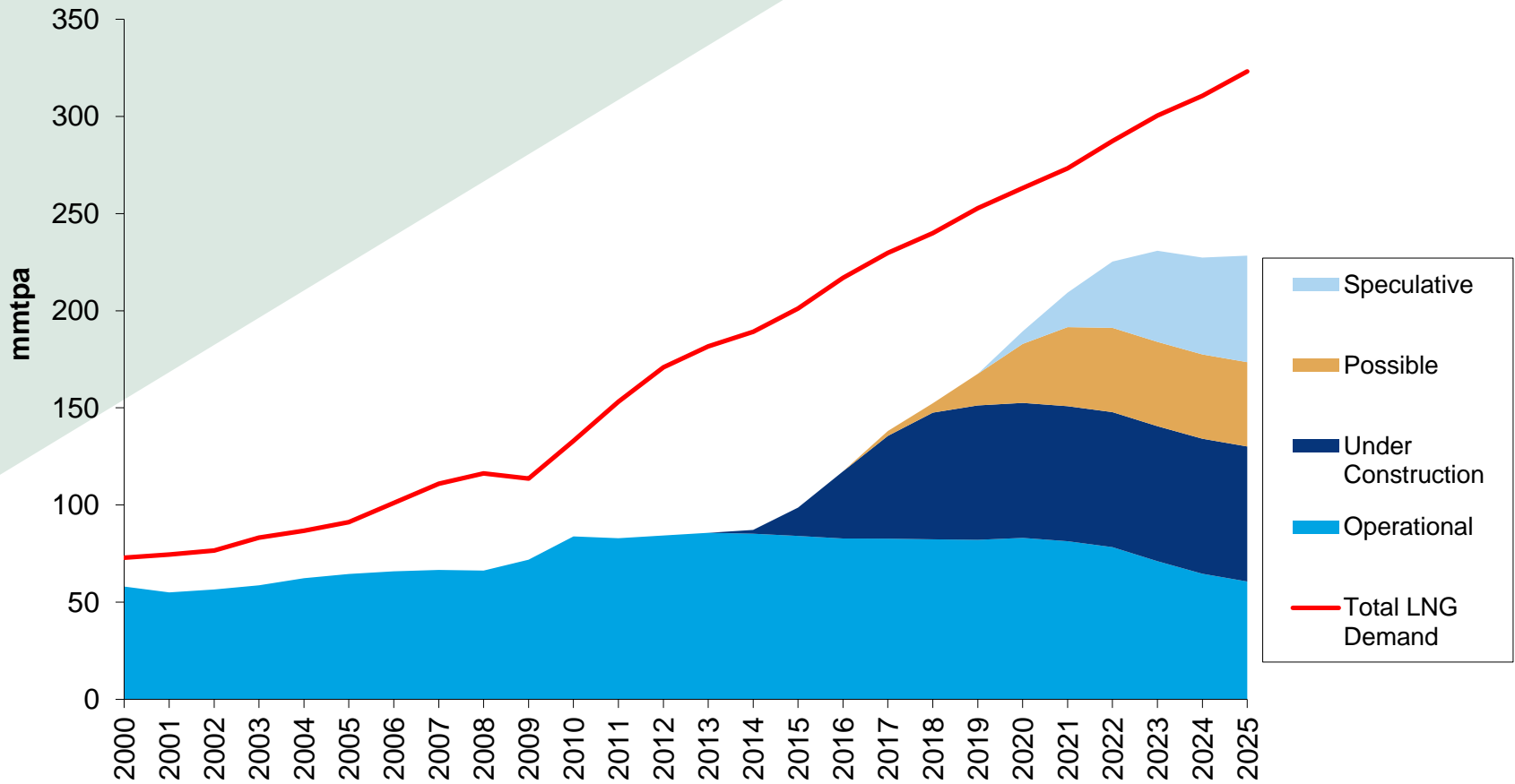
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COSMO

出光 IDEMITSU

A Growing LNG Shortage in the Asia Pacific Region

Liquefaction Capacity vs. LNG Demand



Source: Wood Mackenzie

Thank You

