Workshop on APEC Coal Supply Security

MONGOLIAN COAL SECTOR, TRENDS 2015

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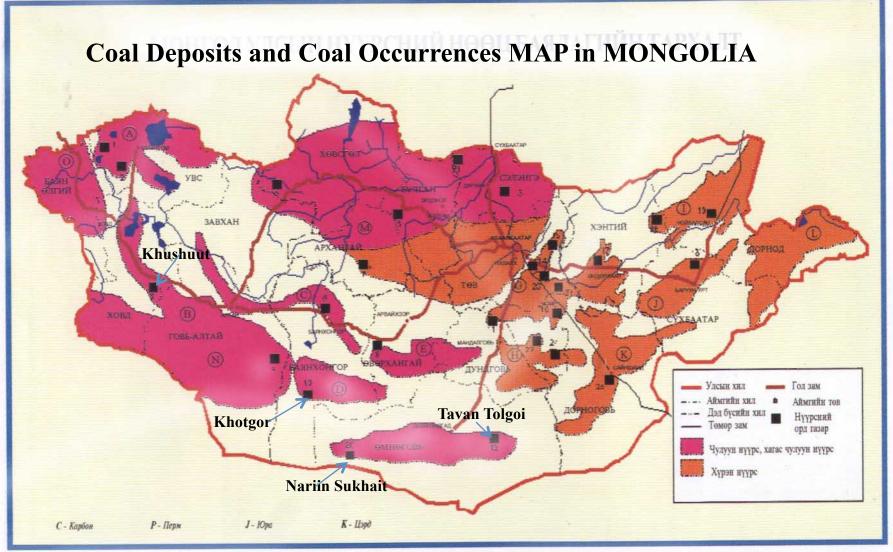
• Mineral Resource Potential and Coal reserves, quality of coal

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• Mining industry economics and coal mining trends



• 1.4 billion tons of coking coal

• 4.6 billion tons of thermal coal

Нүүрсний орд газруудын нэр

• 6.0 billion tons of coal, out of which: Nariin Sukhait Coal field reserves 370 mill Khushuut Coal Field – 80 mill, hard coking coal Khotgor Coal Field – 200 mill coking coal,

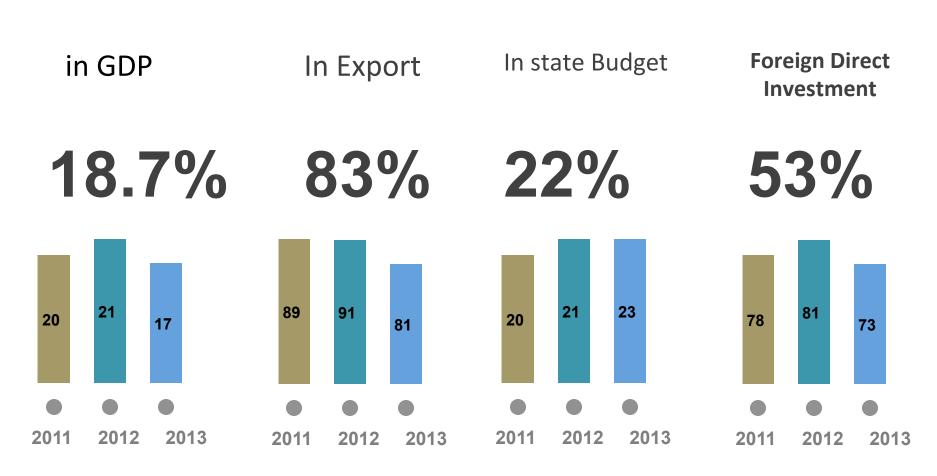
Source from public information of Mongolian Mineral Resource Authority of Mongolia

Mongolian Coal Reserves, Resources and Coal Quality

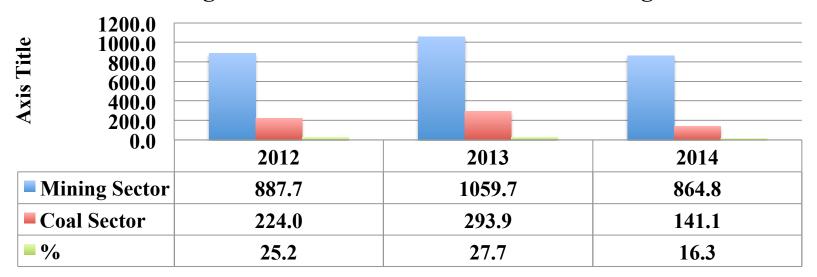
- Mongolia has over 300 known coal deposits with an estimated 152 billion tons of coal resources.
- 31.7 billion tons of coal reserves in M+I classifications
- 1.8 bill tons of coking coal in M+I reserves in South Gobi coal basins.
- Coking index ranked between 4-8 FSI in ASTM

Descriptions	Metallurgical and Coking coal reserves	Thermal coal
Calorific value:	6500-8500 kcal	4500-5500 kcal
Sulfur %	0.6%	0.8%
Ash %	10%	20-33%
Moisture%	8.5%	8.5%
Phosphorus %	0.01-0.06%	0.01-0.06%

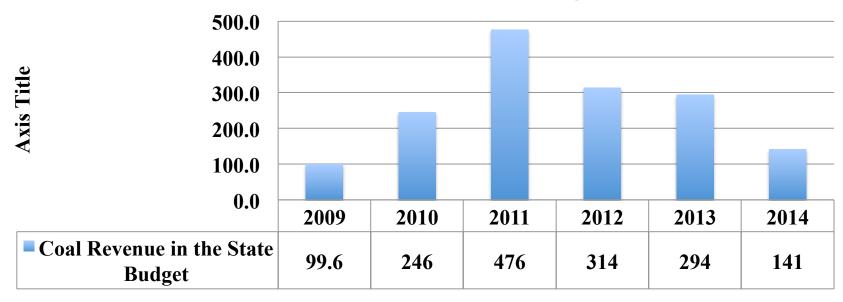
Mongolian Mining Sector in Country Economics



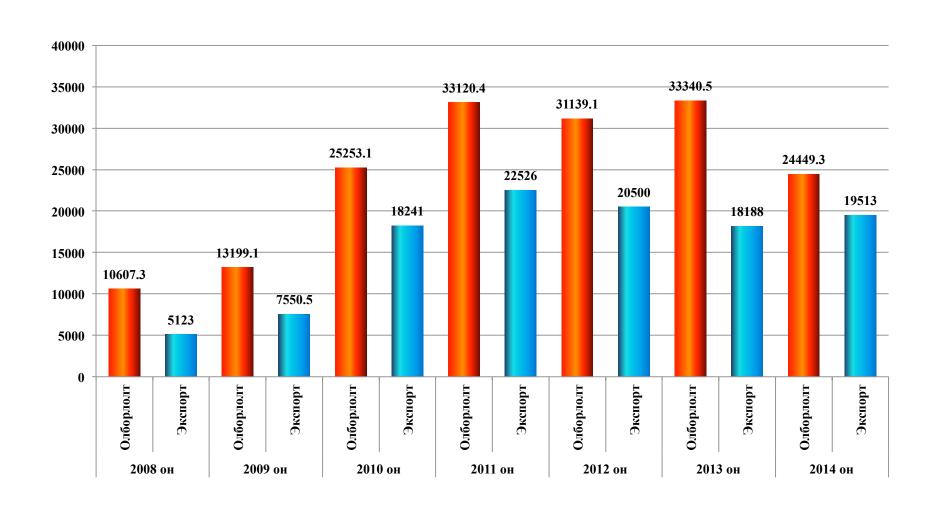
Mining Sector's contrubution in the State Budget



Coal Revenue in the State Budget



COAL EXPORT DATA 2008-2014



Current market overview of Coal industry in Mongolia

- No domestic coking plant yet, only washed
- All coal are exporting to Chinese Market
- Main market for coking coal northern Chinese Metallurgical Plants
- Coal transports by trucks to the border and railway to end user in China.
- Paved road for coal trucking constructed
- Five coal producers are currently operating for coal exporting to China

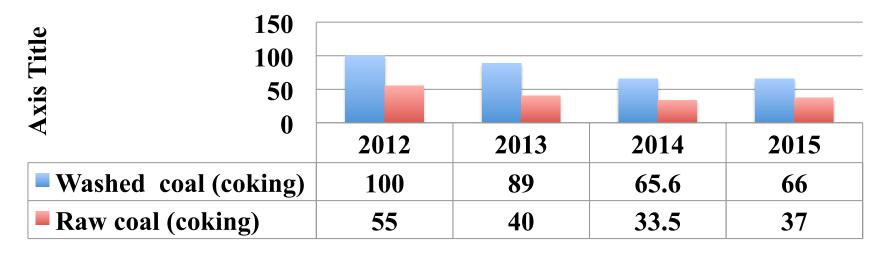
Major Players in this market and competitiveness

- Erdenes Tavan Tolgoi LLC under Mongolian Government
- Tsankhi coal field project at Tavantolgoi Coal Deposit
- 15-20 mill tpy capacity per year which is 78% of coking.
- Operation is started Jun 2011.
- 245 km trucking to the border with paved road.
- Quality is 6500-8500 kcal for Coking coal and 4500-5500 kcal for thermal coal
- Energy resources under Mongolian Mining Corporation listed in HKG
- Project is Ukhaakhudag coal mine at Tavantolgoi Coal Field
- 7.8-10 million tons capacity at 497 mill tons reserve which is 58% coking
- Washing plant at 15 mill tpy and 24 MWt TPP at site.
- Other small players in Mongolia are as follows:
 - a. South Gobi Energy resources 200 mill tones reserve and 45 % coking
 - b. MAK Nariin sukhait coal field 120 mill tones reserve and 45 % coking
 - c. Chinhua MAK 50 mill tones and 45 % coking
 - d. Mongolia Energy Corporation 80 mill tones reserves and 65 % coking

Current coal exporting data

- Coal transports by trucks to the border
- Cost for trucking US\$ 20 per tons
- Reload into railway to end user
- Coal import tax at Chinese border 3%

COAL PRICING HISTORY in US\$



Tavan tolgoi deposit overview

Reserves*

- 6.0 billion tons of coal, out of which:
- 1.4 billion tons of coking coal
- 4.6 billion tons of thermal coal
- Main coal field in TT, Tsankhi, Ukhaakhudag, BT

Location

- Gobi Region in southern part of Mongolia
- 540 km south of Ulaanbaatar, capital city
- 270 km from the Chinese border

Infrastructure

• All infrastructures (electricity supply, railroads, roads, water, supply etc.) need to be developed

^{*-} Conversion of coal resource into JORC standard increases coal resource, in particular, coking coal

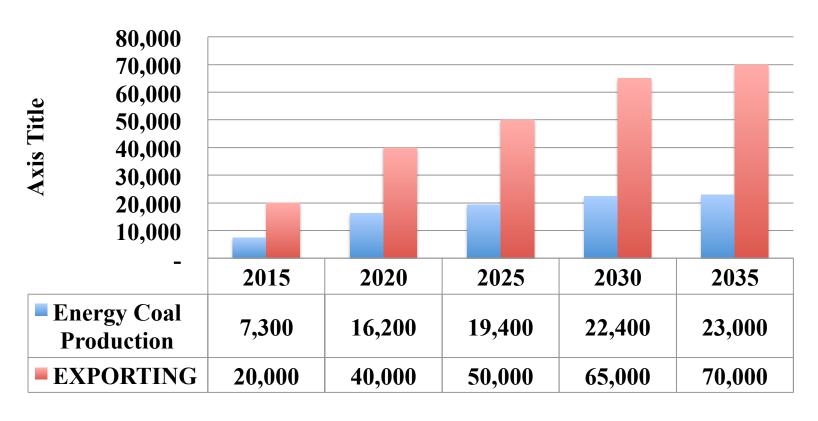
Government Plan for Tavantolgoi

- Tender for TT development announced and selected international consortium. Negotiation with investor are under discussions.
- Develop open pit 30 mpy at Tsankhi coal field within
 2 year
- Coal Washing Plant at 30 Mpy to be constructed
- Export 30 Mpy washed coal from TT
- Construct 270 km Railway line from TT to the border
- Current government debt to be paid as part of coal deal.

GOVERNMENT POLICY - COAL SECTOR

- Coal Gasification Development MOU signed with China. Expected 50-80 Mpy coal to be gasified and export to China
- MOU with Chinese Government to export 1.0 billion in next 20 years
- Incentives and encourages coal processing and liquefaction industry investment
- Develop coal transportation route to reach coastal points to export internationally

COAL MINING, EXPORTING PREDICTIONS (2014-2035 FORECAST)



Challenges and Risks in Mongolia

- Infrastructure: electricity, water, transportation
- Finance: high interests, short term
- Lack of qualified personnel and equipment
- Inappropriate coal pricing and trading
- Border station capacity
- Environmental issues with coal production Dust problems from mining operation to impact herder's lifestyle
- High Risk on water resource availability for coal washing
- The development of new capacity and increased exports from Mongolia will be highly dependent on long-term demand for coal from China.
- Unpredictable price on petroleum products

Thank you for your attentions:



Presented by Bayarsaikhan AMC Mining Consulting Services LLC MONGOLIA