

Japan's LNG Market Outlook and Global Gas Security Measures

LNG Producer-Consumer Conference 2015

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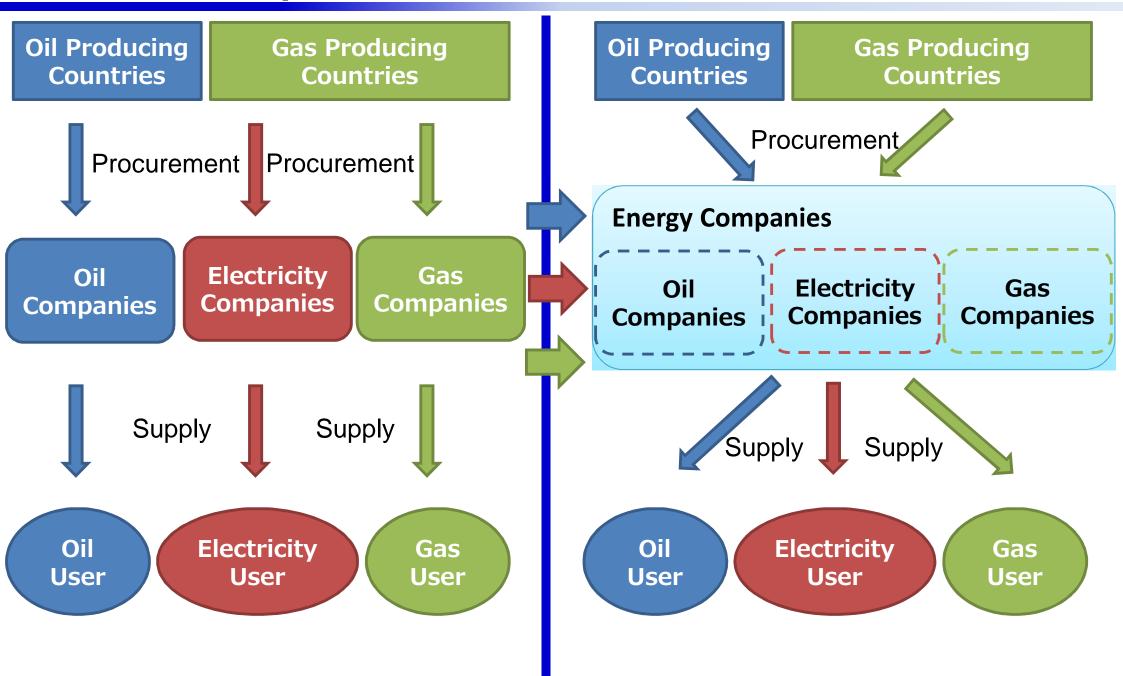
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1. Japan continues to be the largest LNG player despite its demand decrease

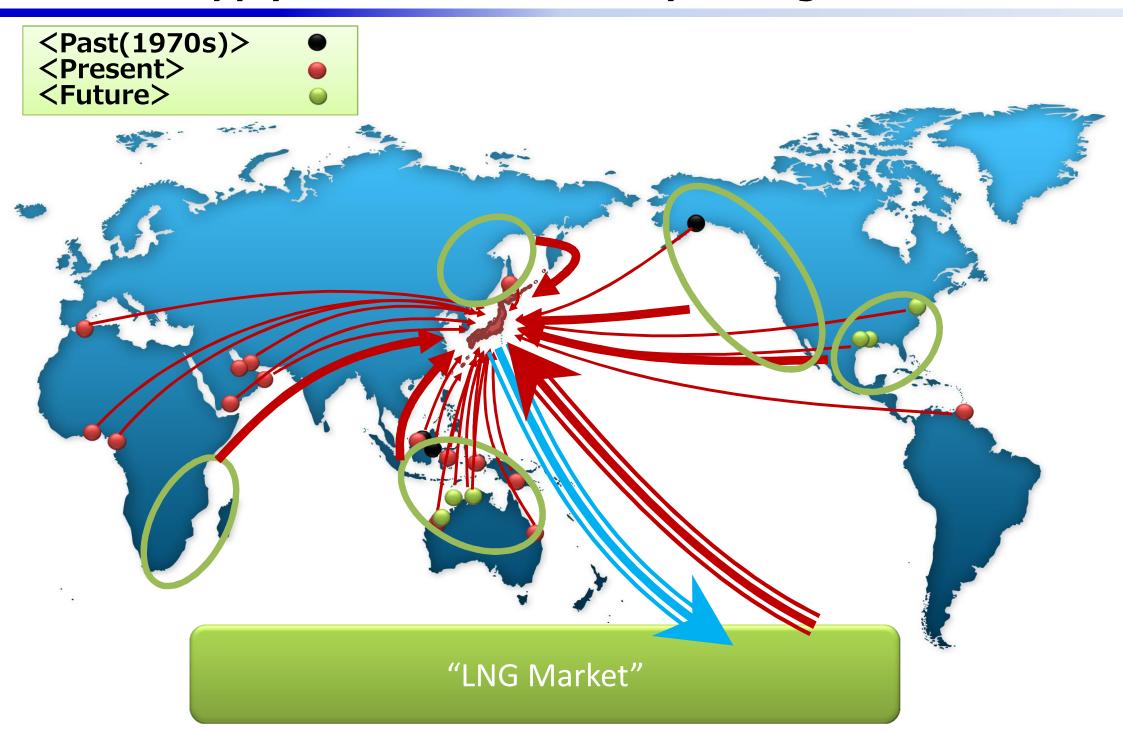
Ratio of Each Energy Source in Primary Energy Supply

		1970	2010	2012	2030
	Fossil Fuel	92%	82%	92%	76%
	Others	8%	18%	8%	24%
		1970	2010	2012	2030
	Oil	70%	40%	44%	33%
	Coal	21%	23%	23%	25%
	Natural Gas	1%	19%	25%	18%
		1970	2010	2012	2030
	LNG	1 million ton	71 million ton	90 million ton	62 million ton

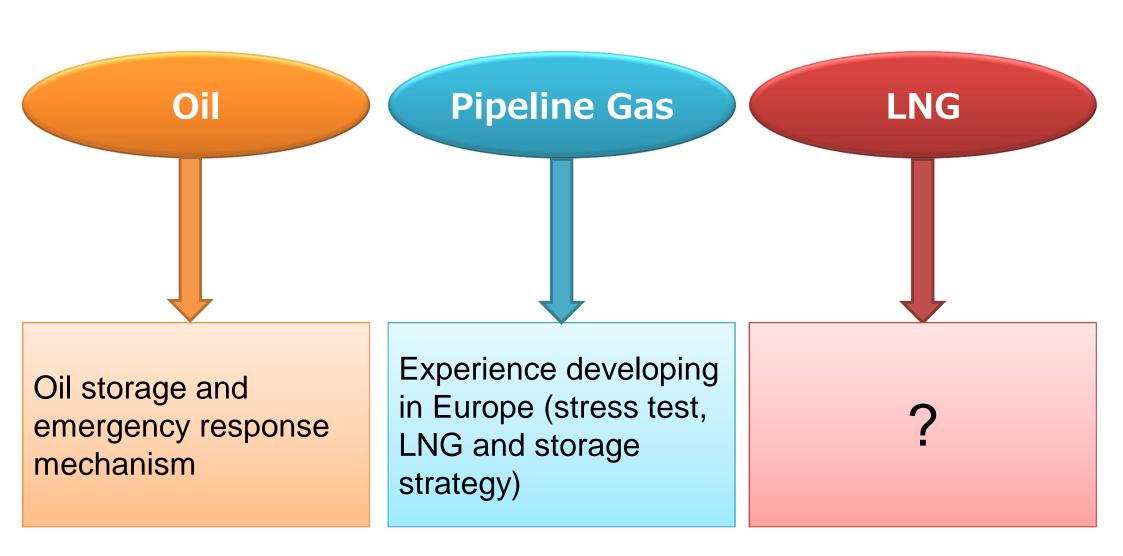
2. Japanese energy system reform puts Japanese utilities under competition



3. LNG supply sources will diversify throughout the world



4. Is LNG secure compared to oil and pipeline gas?



5. LNG emergency response after the Great Earthquake, and sustainable approaches today

Producer

Experience 1
Additional Supply:
Qatar: 8 million ton
Nigeria: 4 million ton

Approach①
•Diversification of
Supply Source
•Building trust

Approach4
Development of
LNG Market

Approach 3
Energy Efficiency
& Conservation

Japan

Experience3
Stringent Demand Control such as Rolling Blackouts

Consumer

Experience2 **Accommodation from South Korea**

Approach 2
Framework of
Emergency
Accommodation

6. Recommendation for strengthening global gas security

Recommendation	Possible Approach
1 Bilateral Cooperation between Producers & Consumers	 Sharing mid- & long-term supply-demand outlook Investment in upstream projects by consuming companies Construction of wider cooperation in area beyond energy
②Bilateral Cooperation between Consumers	 Cooperation of promoting energy efficiency & conservation Accommodating LNG between buyers
3 Development of LNG Market	 More flexible transaction (relaxation of destination clauses) Enhancement of liquidity (expansion of spot transactions, revitalization of LNG over-the-counter market) Increasing LNG players (new project start-ups)
4 Multilateral Framework	 Strengthening gas market analysis (analysis of vulnerability on supply chain, transparent gas market data) Establishment of emergency communication network, emergency exercise

As 1 through 4 progress,

- Cooperation between companies/governments develops synergistically
 - LNG becomes more attractive and competitive, bringing merit for both producers and consumers