

## **Session 5**

# **Flexible LNG Market and Spot Trading**

## Session 5 – Q1:

In the next 10 years, how much LNG do you think will be traded without destination clauses?

1) More than 90%



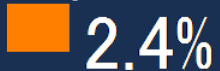
2) 50%



3) 30%



4) Less than 10%



## Session 5 – Q2:

In the next 10 years, how much LNG do you think will be traded on spot/short term contracts (4 years or less)?

1) Remain at the level of 2016

(28% of total LNG trade, according to GIIGNL)

 5.7%

2) 30-40%

 46.5%

3) 50%

 35%

4) 60%

 12.9%

## Session 5 – Q3:

What do you think is the biggest challenge to increasing spot/short term trading volume?

1) Bankability of LNG project finance

39.3%

2) Lack of liquidity in spot market

38.2%

3) Lack of competition in domestic energy markets





7.9%

4) No standardized LNG contracts for spot trading

14.7%

## Session 5 – Q4:

What do you think is the most important factor in developing LNG price benchmarks that reflect supply and demand?

- 1) Information disclosure on LNG transaction prices to Price Reporting Agencies (PRAs) by sellers/buyers/traders  
 26.2%
- 2) Enhancing utilization of trading platforms (exchanges, etc.)  
 43.3%
- 3) Asian companies' stronger preference of spot trading over long-term contracts  
 21.9%
- 4) Higher crude oil price  
 8.6%